

Corporate Profile

New Horizons. Global Reach

Presentation

Contents

1. Tata Group
2. Company Profile
3. Vision, Mission and Values
4. Global Presence
5. Financials at a glance
6. Key Business Lines
 - a. Leather & Leather Products
 - b. Trading - Metals, Minerals, Agri
 - c. Distribution - Auto and allied, Speciality
7. Strategic Investments
8. Business Excellence
9. Beyond Business
10. Contact Us

TATA Group

Leadership with Trust



Revenues of **US\$ \$110.7 billion**
with 64.14% from businesses outside India



11th among the world's most reputable companies - Reputation Institute USA, 2009



700,000 employees across 30
companies



34th among the world's **top 500 most valuable brands** - Brand Finance UK, 2014



10 business clusters, operations
in more than **100 countries**



Two-thirds of the equity of **Tata Sons**,
the promoter holding company, held by
philanthropic trusts



Company Profile

Delivering value to all stakeholders



Incorporated
in **1962**



Worldwide network of subsidiaries
and offices



**Premier Trading and
Distribution** company



7,000+ employees worldwide



**Operates across 5 business
verticals** in metals, distribution,
leather and leather products,
minerals and agri trading



Drives **customer focus** and strategic
partnerships

Aspiring to be a **Global Leader**

Vision

To be globally significant in each of our chosen businesses by 2025

Mission

To be the most reliable global network for customers and suppliers, that delivers value through products and services. To be a responsible value creator for all our stakeholders.

Maintaining Our Values



Pioneering

We will be bold and agile, courageously taking on challenges, using deep customer insight to develop innovative solutions.



Integrity

We will be fair, honest, transparent and ethical in our conduct; everything we do must stand the test of public scrutiny.



Excellence

We will be passionate about achieving the highest standards of quality, always promoting meritocracy.



Unity

We will invest in our people and partners, enable continuous learning, and build caring and collaborative relationships based on trust and mutual respect.



Responsibility

We will integrate environmental and social principles in our businesses, ensuring that what comes from the people goes back to the people many times over.



Global Presence

39+ Countries

Emerging markets focused



Offices

India, China, UK, Myanmar, Portugal, Switzerland, Ethiopia, Poland, USA, Japan, South Korea, Italy, Netherlands, Indonesia, Spain, Russia, Taiwan



Subsidiaries

Hong Kong, UAE, Singapore, Brazil, Cambodia, South Africa, Kenya, Uganda, Zambia, Ghana, Nigeria, Senegal, Mozambique, Tanzania, Malawi, Zimbabwe, Côte d'Ivoire, Namibia, Mauritius, Madagascar

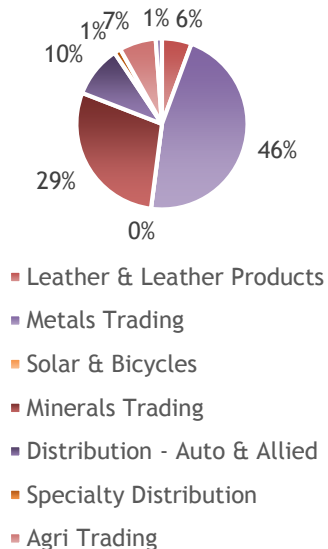


At a glance

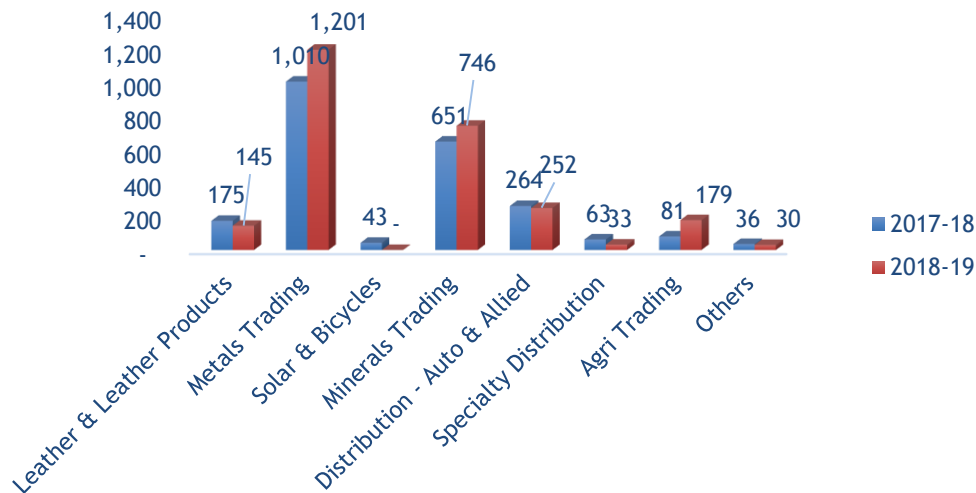
Financials

Worldwide revenue of US\$ 2.59 billion for FY19

Consolidated sales breakup FY 19



Verticalwise Turnover USD Million



Key Business Verticals

Leather & Leather Products

India's leading exporter partnering global brands



Fashion Leather

- Vagabond
- Peter Kaiser
- H H Brown
- George Shoe



Performance Leather

- Ford
- Tata Motors
- Chateaux D'aux
- Lear



Footwear

- Zara/ Massimo Dutti
- Marks and Spencers
- Clarks
- Deichmann
- H&M



Garments

- Calvin Klein
- Diesel
- Kenneth Cole
- Marlboro Classics
- FCUK



Key Business Verticals

Metals, Minerals & Agri Trading

Leveraging global footprint and market knowledge



Metals Trading

- Steel
- Metallics and Rolls
- Products for Aluminium Industry



Minerals Trading

- Coal
- Pet Coke
- Ores and fluxes
- Ferro alloys
- Base metals



Agri Trading

- Pulses & Sugar
- Focus on Africa & ASEAN

Key Business Verticals

Distribution

Leveraging key competencies for Africa & Asia

Auto and Allied



Automobiles

- Tata Commercial Vehicles
- Jaguar Land Rover



Farm Machinery

- John Deere
- Massey Ferguson

Strategic Investments

Presence across select businesses

Joint Ventures



Sales & Marketing

- Tata International
GST Auto
Leather
(TIGAL)

Others



Engineering

- Tata Precision

Business Excellence

Ensuring sustained value creation



Tata Business Excellence Model (TBEM)

Firmly committed to adoption and alignment of all processes in line with the Tata Business Excellence Model modeled after the Malcolm Baldrige Quality Award



Awards & Certifications

- Recipient of prestigious national and international awards and certifications for quality and sustainability projects
- Top exporter for leather and leather products from India since 1984
- ISO 9001:2008, ISO 14001:2004, ISO/TS 16949:2009 certifications
- Gold Rated Against LWG Standards



Beyond Business

Committed global corporate citizen



Community

- Scholarships
- Maintenance of public parks, libraries
- Adoption of school buildings
- Primary healthcare support
- Societal impact through Affirmative Action



Environment

- Eco friendly leather Facilities
- Sophisticated effluent treatment plant
- One of India's largest Solar thermal water heating systems
- Promoting Bio diversity



Empowerment

- Training in shoemaking to SC/ST women and underprivileged
- Self-help groups (SHG's)
- Women in Science awards in South Africa



Skills Training

- Industry internships
- Technical Training

Contact Us

Tata International Limited

Trent House, G Block
C-60, Bandra Kurla Complex,
Bandra (East)
Mumbai - 400 051 India

Tel:

+ 91 22 66652200

Email:

til.post@tatainternational.com

Website:

www.tatainternational.com

Follow Us:



www.linkedin.com/company/tata-international