



TATA

TATA INTERNATIONAL

Corporate Profile

New Horizons. Global Reach

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TATA Group

Leadership with Trust



Revenues of **US\$ 103 billion in FY21** with approx. 60% from businesses outside India



11th among the world's most reputable companies - Reputation Institute USA, 2009



800,000+ employees across 30 companies



Only Indian brand in the **top 100** of the Brand Finance Global 500 2020



10 business clusters, operations in more than **100 countries**



Two-thirds of the equity of **Tata Sons**, the promoter holding company, held by philanthropic trusts

Company Profile

Delivering value to all stakeholders



Incorporated
in **1962**



Worldwide network of subsidiaries
and offices



**Premier Trading and
Distribution** company



5,500+ employees worldwide



**Operates across 5 business
verticals** in metals, distribution,
leather and leather products,
minerals and agri trading



Drives **customer focus** and strategic
partnerships

Aspiring to be a Global Leader

Vision

To be globally significant in each of our chosen businesses by 2025

Mission

To be the most reliable global network for customers and suppliers, that delivers value through products and services. To be a responsible value creator for all our stakeholders.

Maintaining Our Values



Pioneering

We will be bold and agile, courageously taking on challenges, using deep customer insight to develop innovative solutions.



Integrity

We will be fair, honest, transparent and ethical in our conduct; everything we do must stand the test of public scrutiny.



Excellence

We will be passionate about achieving the highest standards of quality, always promoting meritocracy.



Unity

We will invest in our people and partners, enable continuous learning, and build caring and collaborative relationships based on trust and mutual respect.



Responsibility

We will integrate environmental and social principles in our businesses, ensuring that what comes from the people goes back to the people many times over.

Global Presence

29+ Countries

Emerging markets focused



TATA

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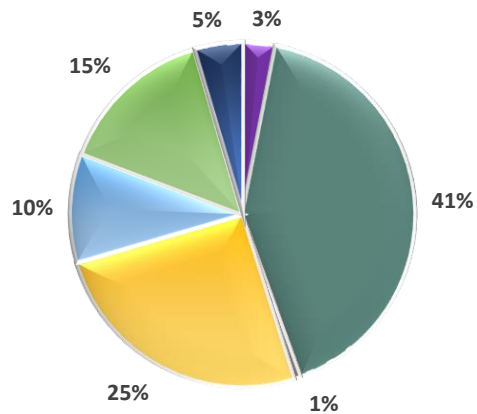


India, China, UK, Myanmar, Poland, USA, South Korea, Netherlands, Indonesia, Portugal, Hong Kong, UAE, Singapore, South Africa, Kenya, Uganda, Zambia, Ghana, Nigeria, Senegal, Mozambique, Tanzania, Malawi, Zimbabwe, Côte d'Ivoire, Vietnam, Canada, Mexico, Switzerland

At a glance Financials

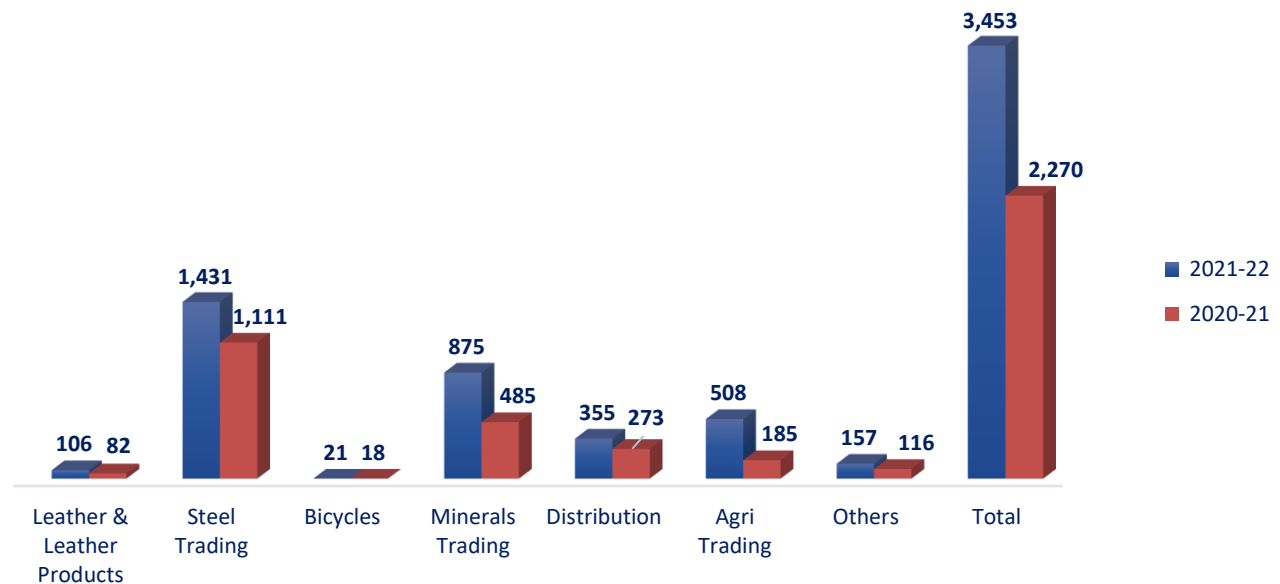
Worldwide revenue of US\$ 3.45 billion for FY22

Consolidated sales
breakup FY 22



- Leather & Leather Products
- Steel Trading
- Bicycles
- Minerals Trading
- Distribution
- Agri Trading
- Others

Verticalwise Turnover USD Million



Key

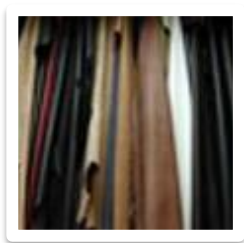
Business Verticals



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Leather & Leather Products

India's leading exporter partnering global brands



Fashion Leather

- Gabor Shoes
- Lorenz Shoe Group
- Deichmann
- Hotter
- Marks & spencer
- Zara
- H&M
- Timberland
- Wolverine
- Kickers
- Massimo Dutti
- TNF
- Bata
- John Lewis



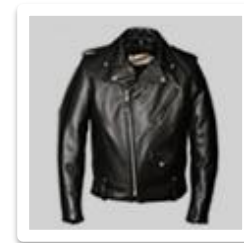
Performance Leather

- Jeep Compass
- Honda
- Alpine Stars
- Maruti Genuine Accessories
- Joyson Safety System
- Honeywell
- Toyoda Gosei
- Tata Motors
- Vandana Aircraft



Footwear

- Clarks
- Tempe - Zara, Massimo Dutti
- Deichmann
- H&M
- Wolverine
- Kickers
- Startrite
- Alpinestar
- Marks & Spencers
- Bata India
- Kenneth Cole
- GEOX
- John Lewis



Garments

- Alpinestar
- G III Apparel - Cole Haan
- Nudie Jeans
- Flex

Key

Business Verticals

Metals, Minerals & Agri Trading

Leveraging global footprint and market knowledge



Metals Trading

- Steel
- Products for Aluminium Industry



Minerals Trading

- Steam Coal
- Ores & Sponge Iron
- Coking Coal
- Base Metals



Agri Trading

- Sugar & Sugar products
- Pulses & Grains
- Oil & Oilseeds

Key

Business Verticals

Distribution

Leveraging key competencies for Africa & Asia

Auto and Allied



Automobiles

- Tata Commercial Vehicles
- Daewoo Commercial Vehicles
- Jaguar Land Rover
- Force Motors



Farm Machinery

- John Deere
- Kuhn
- Shaktiman
- Massey Ferguson



Construction Equipment

- John Deere
- JCB

Strategic Investments

Presence across select businesses

Subsidiaries & Others



Tata Precision



Stryder Cycles



Tata
International
Vehicle
Applications

Business Excellence

Ensuring sustained value creation



Tata Business Excellence Model (TBEM)

Firmly committed to adoption and alignment of all processes in line with the Tata Business Excellence Model modeled after the Malcolm Baldrige Quality Award



Awards & Certifications

- Recipient of prestigious national and international awards and certifications for quality and sustainability projects
- Top exporter for leather and leather products from India since 1984
- ISO 9001:2015, ISO 14001:2015, ISO/TS 16949:2016, HIGG FEM 2020 certifications
- Gold Rated Against LWG Standards

Beyond Business

Committed global corporate citizen



Community

- Scholarships
- Maintenance of public parks, libraries
- Adoption of school buildings
- Primary healthcare support
- Shoes for Miracle Foot braces



Environment

- Eco friendly leather Facilities
- Sophisticated effluent treatment plant
- One of India's largest Solar thermal water heating systems
- Promoting Bio diversity



Empowerment

- Skills training & employment to women & underprivileged
- Women in Science awards in South Africa
- Facilitating life skills to youth through programmes such as Bridging for Life



Skills Training

- Internships for students
- Industry internships
- Technical Training

Contact Us

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